

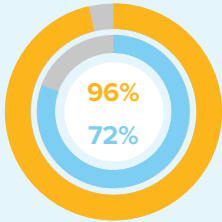
# NEXTSTEP

## Modern, Intuitive Self-Order Kiosks

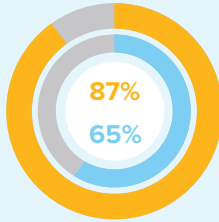
Kiosks are an ideal solution to offset staffing shortages and increased customer demand, while also benefiting from long-term labor cost savings.

### Kiosk vs. Cashier

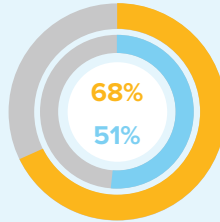
- Non-Benefitted Employee
- Benefitted



Public University in Georgia



Public University in Ohio



NY Grade 3 Unionized Cashier



Increase in check averages

### ROI Days

- ROI Days, Non-Benefitted
- ROI Days, Benefitted



Self-service kiosks cost 50% less than the annual salary of a cashier.



Minimize labor costs while maximizing upselling opportunities.



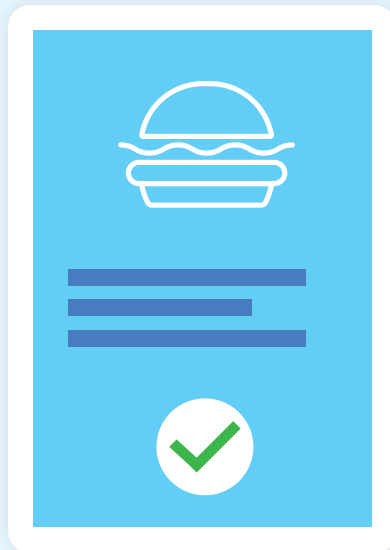
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Increased order accuracy means fewer refunds and less waste.

# 5-10x

ROI over the life of the machine